

# Vendor Selection Services



## Find the Right WFM Software Solution Faster

Finding the right software vendor is the critical first step to benefiting from a new workforce management solution. Once a suitable vendor is identified, the challenge shifts to obtaining buy-in from all stakeholders so that a decision can be made. Finally, the negotiation phase with the vendor commences which comes with unique jargon and terms. The entire process can take a lot of time without strong knowledge of the WFM industry. This is where Axsium can help.

Our extensive library of tools and templates streamline processes and move the vendor selection process along.

Our deep knowledge of the workforce management industry and hands-on experience with the leading WFM software vendors gives us great insight to match their capabilities with your requirements. With no financial relationship to any hardware or software vendor and extensive experience, you'll get the best price and license terms with assistance from an experienced negotiator of WFM software agreements.

Axsium is uniquely qualified to lead your workforce management vendor selection. Our vendor selection methodology provides a structured, objective process designed to help your organization make a decision faster than they could otherwise.

### BENEFITS:

- >> **Make the right decision faster.** Our built-for-purpose methodology coupled with our tools and templates library that includes requirements, requests for proposals and vendor scorecards will accelerate your selection process.
- >> **Align your stakeholders.** Axsium will drive consensus among stakeholders to ensure all parties agree on the same priorities for your WFM initiative.
- >> **Get unbiased advice.** Axsium is a completely independent consulting organization with no financial relationship with or stake in the WFM vendors. Our goal is to make you successful.
- >> **Focus on what matters.** Our knowledge of the WFM vendors will focus your selection process on the requirements that are unique to your organization
- >> **Cut through the jargon.** The WFM industry has its own unique language and vendors use different terms to describe the same thing. Let Axsium's industry and vendor knowledge help you navigate this confusing verbiage to get the best license for you.

### AXSIUM ADVANTAGE:

With Axsium, our experience is your advantage. Axsium has worked with dozens of companies to help them find the right WFM solution for their unique business challenges. To learn more about how Axsium can help, please call us at 1.888.AXSIUM1 or visit our website at [www.axsiumgroup.com](http://www.axsiumgroup.com) for more information.